

## Turnkey Approach

RemitDATA develops strategic partnerships with leading healthcare IT companies to bring its powerful analytics and EOB document management solutions to a broader base of outpatient providers. The turnkey program enables healthcare vendors to better serve their customers with proven, value-add solutions that have already helped tens of thousands of providers accelerate cash and minimize compliance risk. Partners benefit from immediate, high-margin incremental revenue.

### THE COMPLETE "PARTNER KIT" INCLUDES:

- **Dedicated Channel Manager**
- **Comprehensive Marketing Plan**
- **Sales and Marketing Collateral**
  - *Press Releases, Sales Sheets, Product Brochures, White Papers, PowerPoint Presentations, Email and Direct Mail Templates and FAQs*
- **Extensive Training and Ongoing Support**
  - *Live and Recorded Support Training Plus Webinars, User Guides and FAQs*
  - *Train-the-Trainer Training Available for Partner*
- **Implementation Support**
  - *Training and Installation Documentation*

In addition to innovative, white-label ready solutions, partners are given a full range of sales and marketing tools and resources to bring RemitDATA's solutions to market, quickly realize a return on investment, as well as ensure long-term success.

RemitDATA is fully committed to the success of its partners. Additional support in the form of vendor incentives, trade show support, social media components, email marketing and direct marketing efforts will be provided.

Channel partners enjoy turnkey portfolio integration, a quick revenue stream and full-service support, while bringing best-in-class solutions to the market.